

# ITAR

## INTERNATIONAL TRAFFIC IN ARMS REGULATIONS

Presented by the Economic Development Partnership of North Carolina &  
Allocca Enterprises, Inc.

### Why attend?

This class is ideal for the beginners and new to ITAR. It is also a refresher course for those who have never had any formal training in ITAR. This seminar will help you understand what ITAR is and how it may govern your defense related exports. We will go through an overview of ITAR starting with what products can be subject to ITAR, go through the application and registration process and then finish up with licensing and other areas of control. At the end of the seminar you will have an understanding of what is required and where to go for assistance. You will have a copy of the ITAR regulations and complete reference material moving forward. If your company is involved with military and defense articles and services you don't want to miss this seminar.

This full day training is facilitated by Mike Allocca of Allocca Enterprises and is eligible for (6) NASBITE-CGBP

Thursday, June 21, 2018  
NCCET

North Carolina Center for  
Engineering Technologies  
Appalachian State University

8:30am-4:30pm

1990 Main Avenue SE  
Hickory, NC 28602-1401  
(Parking Student & Event Parking Lot)

### Topics Include:

- Understanding your role and responsibility as an exporter of defense products, services and technical data.
- Learning who is a U. S. person and who is subject to ITAR.
- Learning what the U. S. Munitions list (USML) is and how to look up your product.
- Review different license types, exemptions and what to expect if you require a license.
- What is D-Trade and how do you use it. What is involved in the application process and how much time it will take.
- Understanding responsibilities between buyer & seller in terms of risk, obligation and costs.
- Record keeping requirements – What are they and strategies on how to comply.
- Understanding how to comply with manufacturing license and technical assistance agreements.
- How to avoid violations, penalties and administrative procedures.

***\* Seating is limited and registration is required \****

Register with Joyce Spivey:

(919) 447- 7775

[joyce.spivey@edpnc.com](mailto:joyce.spivey@edpnc.com)

- *Registration fee of \$250 will be waived for NC manufacturers. This event is sponsored by the NC Manufacturing Extension Partnership.*
- *Maximum of 1 representative per company. If space permits, 1 additional representative per company may attend at a cost of \$250.*
- *Program includes all reference material & lunch.*



**Allocca Enterprises, Inc.**  
Export & Import Compliance Training

