



Powering and Protecting Your Technology Investment







CPI's Mission

Powering and protecting your technology investment.

For more than 30 years, CPI has been providing global ICT infrastructure solutions that power, protect and optimize equipment deployment and operations.

- CPI responds to unique customer needs with rapid design and cost-effective, highvalue custom solutions.
- CPI is expanding globally to support customers worldwide.

- CPI has a deep understanding of our customers' equipment and operational needs.
- CPI's partnership with distribution partners provides immediate availability of products.

Corporate Philosophy

66

We're All in This Together.





Our Brand Promise

To be your trusted business partner, uniquely prepared to respond to your requirements by providing:

Unequaled application expertise, customer service and technical support

Global availability

A shared sense of urgency and responsibility (that can only come from being a 100% employee-owned company that gives its customers a competitive advantage to succeed in today's marketplace)

Employee-Owners are at the heart of CPI

Rapid product customization

More than 30 years of experience engineering thermal, power and cable management solutions for the data center, enterprise networking, wireless and industrial enclosure markets

A global network of industry-leading distributors and value-added resellers



A Solid Foundation

- A 100% employee-owned company headquartered in Simi Valley, CA
- Sales offices in Mexico, Canada, China, the United Arab Emirates, Qatar and the United Kingdom
- Manufacturing facilities in the United States, Asia and Europe
- Research, Development and Training Center in Texas
- Electronics & Software Technology Center in Texas
- Over 100 patents on USPTO for industry-leading products
- A vast offering of standard product configurations and custom options
- Lean processes that support custom capabilities
- Energy efficient and green initiatives in manufacturing and operations to reduce waste
- Global network of industry-leading distributors that provide quick availability







And many more.





Global Manufacturing Sites



OUR STORY

- Began using NCSU and ECU engineering interns since 2022.
- We hired students we knew from the area.
- Partnered with NCSU Rural Works 2023.
- We hired students we knew but added the Rural Works program.
- Recognized the value the students brought to the table.
- Major success year 2024.
- Re-formatted our use of the talent and hired several to work anytime they preferred. (Alex Gomez)



2024 Return on Investment: quantitative and qualitative

Project examples

- Designed drip trays for our powder coat paint line and installed
- Designed and built JIGs for our drill press department
- Designed JIG assembly for the assembly department
- Developed, taught and completed Kaizen events for our Cubit Rear Door. This included working with the design engineering department.
- Created a Continuous Improvement feedback process for the fabrication department.



2024 Return on Investment: quantitative and qualitative

- Redesigned the daily KPI report for our production team and ran the production meetings.
- Developed shims for our Pacifica equipment and passed audit
- Created Tools Inventory process and daily forms
- Designed, prototyped and/or redesigned parts and fixtures on our 3D printer and implemented into the production process
- Designed platform for our Learning Management System
- Developed Go/No-go gages for or Torch operations
- Total estimated savings \$289,578
- Cost in salary \$68446
- ROI \$221,132 (76% return)



List of students (2024)

- Several disciplines with cross-functional learning and support
- Micah Bragg ECU Computer Science (became permanent 03/25)
- Alexander Gomez-Garcia NCSU Electrical Engineering/Computer Engineering Junior
- Kamari Herron NCSU Industrial & Systems Engineering Softmore
- Logan Hunter NCSU Nuclear Engineering Softmore
- Parker Moye NCSU Mechanical Engineering Freshman
- David Phillippe NCSU Chemical Engineering Freshman



Big Picture Expectations

- We want good students!
- We tap into the student's skill sets.
- We expect the students to contribute inside our organization and for (The State of North Carolina) IT'S BIGGER THAN CHATSWORTH AND ITS ROI, it's the Student and State's ROI.

Questions and comments

Dan Grimsley <u>dgrimsley@chatsworth.com</u>

• Anna Mangum <u>aemangum@ncsu.edu</u>

Thank you!

Visit us online at:

chatsworth.com

Subscribe to CPI's Cross Connect Blog and follow us on social media:











